

**OIL REGION ALLIANCE OF  
BUSINESS, INDUSTRY AND TOURISM**

**Oil City, Pennsylvania**

**FINANCIAL STATEMENTS**

**December 31, 2019 and 2018**

OIL REGION ALLIANCE OF BUSINESS, INDUSTRY AND TOURISM  
**FINANCIAL STATEMENTS**  
December 31, 2019 and 2018

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May & Company  
Certified Public Accountants  
Oil City, Pennsylvania

**REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS**

To the Board of Directors of  
Oil Region Alliance of Business, Industry and Tourism

***Report on the Financial Statements***

We have audited the accompanying financial statements of Oil Region Alliance of Business, Industry and Tourism (a nonprofit organization), which comprise the statements of financial position as of December 31, 2019 and 2018, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

*Opinion*

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Oil Region Alliance of Business, Industry and Tourism as of December 31, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

*May & Company*

August 27, 2020

OIL REGION ALLIANCE OF BUSINESS, INDUSTRY AND TOURISM  
**STATEMENT OF FINANCIAL POSITION**  
December 31, 2019 and 2018

**ASSETS**

	2019	2018
Cash	\$ 42,044	\$ 206,864
Investments in limited partnerships	(2,450)	(1,780)
Accounts, rents and grants receivable	371,827	814,860
Note receivable	25,000	25,000
Rts 8 & 62 RLF loans receivable	6,133	9,817
Prepaid expenses	11,052	3,326
Due from related entity	5,465	1,050
Land, buildings and improvements	1,778,071	1,759,883
Equipment	122,418	112,660
Buildings held for investment	1,526,511	1,140,387
Development projects	1,052,271	1,052,271
Less, accumulated depreciation and amortization	(903,298)	(850,842)
Total Assets	\$ 4,035,044	\$ 4,273,496

**LIABILITIES AND NET ASSETS**

**Liabilities**

Accounts payable	\$ 103,984	\$ 23,562
Payroll and payroll tax liabilities	16,618	13,778
Unearned revenue	754,735	1,294,512
Other liabilities	19,386	18,340
Line of credit	100,000	-
Notes payable	240,818	264,286
Total Liabilities	1,235,541	1,614,478

**Net Assets**

With donor restrictions	37,726	37,726
Without donor restrictions	2,761,777	2,621,292
Total Net Assets	2,799,503	2,659,018
Total Liabilities and Net Assets	\$ 4,035,044	\$ 4,273,496

The accompanying notes are an integral part of the financial statements.

OIL REGION ALLIANCE OF BUSINESS, INDUSTRY AND TOURISM  
**STATEMENT OF ACTIVITIES**  
For the Year Ended December 31, 2019

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
<b>REVENUES, GAINS AND OTHER SUPPORT</b>			
Grants	\$ -	\$ 918,431	\$ 918,431
Hotel tax	-	141,839	141,839
VIDA contributions	-	-	-
Other contributions - cash	1,020	39,736	40,756
Other contributions - non-cash	-	-	-
Membership dues	93,100	-	93,100
Sale of merchandise	6,779	-	6,779
Rentals	223,929	-	223,929
Fees	2,584	12,918	15,502
Special events	3,950	34,139	38,089
Interest income	335	-	335
Miscellaneous	17,430	-	17,430
Net assets released from restrictions	1,147,063	(1,147,063)	-
	<u>1,496,190</u>	<u>-</u>	<u>1,496,190</u>
Total Revenues, Gains and Other Support			
<b>EXPENSES</b>			
Management and general	245,622	-	245,622
Program services	709,487	-	709,487
Property management	333,156	-	333,156
Fundraising	67,440	-	67,440
	<u>1,355,705</u>	<u>-</u>	<u>1,355,705</u>
Total Expenses			
Change in Net Assets	140,485	-	140,485
Net Assets, Beginning of Year	<u>2,621,292</u>	<u>37,726</u>	<u>2,659,018</u>
Net Assets, End of Year	<u>\$ 2,761,777</u>	<u>\$ 37,726</u>	<u>\$ 2,799,503</u>

The accompanying notes are an integral part of the financial statements.

OIL REGION ALLIANCE OF BUSINESS, INDUSTRY AND TOURISM  
**STATEMENT OF ACTIVITIES**  
For the Year Ended December 31, 2018

	Without Donor Restrictions	With Donor Restrictions	Total
<b>REVENUES, GAINS AND OTHER SUPPORT</b>			
Grants	\$ -	\$ 705,656	\$ 705,656
Hotel tax	-	151,908	151,908
VIDA contributions	-	-	-
Other contributions - cash	2,212	73,571	75,783
Other contributions - non-cash	116,353	-	116,353
Membership dues	86,750	-	86,750
Sale of merchandise	2,916	-	2,916
Rentals	174,615	-	174,615
Fees	23,079	8,680	31,759
Special events	1,387	36,128	37,515
Interest income	489	-	489
Miscellaneous	20,327	-	20,327
Net assets released from restrictions	975,943	(975,943)	-
	<u>1,404,071</u>	<u>-</u>	<u>1,404,071</u>
Total Revenues, Gains and Other Support			
<b>EXPENSES</b>			
Management and general	226,061	-	226,061
Program services	645,255	-	645,255
Property management	285,084	-	285,084
Fundraising	61,796	-	61,796
	<u>1,218,196</u>	<u>-</u>	<u>1,218,196</u>
Total Expenses			
Change in Net Assets	185,875	-	185,875
Net Assets, Beginning of Year	<u>2,435,417</u>	<u>37,726</u>	<u>2,473,143</u>
Net Assets, End of Year	<u>\$ 2,621,292</u>	<u>\$ 37,726</u>	<u>\$ 2,659,018</u>

The accompanying notes are an integral part of the financial statements.

OIL REGION ALLIANCE OF BUSINESS, INDUSTRY AND TOURISM  
**STATEMENT OF FUNCTIONAL EXPENSES**  
For the Year Ended December 31, 2019

	Management & General	Program Services	Property Management	Fundraising	Total
Salaries and wages	\$ 121,252	\$ 335,544	\$ 33,951	\$ 53,351	\$ 544,098
Personnel benefits	17,922	42,626	5,018	7,886	73,452
Payroll taxes	11,115	31,122	3,112	4,891	50,240
Contract services	3,921	137,254	6,000	-	147,175
Marketing	-	5,085	-	-	5,085
Professional fees	17,573	150	12,549	-	30,272
Occupancy	30,115	-	165,497	-	195,612
Communications	5,914	-	369	-	6,283
Office expense	13,086	43,733	177	118	57,114
Technology expenses	4,496	-	-	-	4,496
Travel, meetings, and conferences	1,697	30,817	-	-	32,514
Insurance	2,052	-	27,255	-	29,307
Dues and subscriptions	1,227	575	-	-	1,802
Interest	1,638	-	4,763	-	6,401
Bank charges	1,229	150	-	-	1,379
Payments to or on behalf of other organizations	1,772	1,763	133	-	3,668
Depreciation and amortization	2,715	6,190	42,357	1,194	52,456
Real estate taxes	348	-	31,975	-	32,323
Other direct program expenses	-	74,478	-	-	74,478
Miscellaneous	7,550	-	-	-	7,550
	<u>\$ 245,622</u>	<u>\$ 709,487</u>	<u>\$ 333,156</u>	<u>\$ 67,440</u>	<u>\$ 1,355,705</u>

The accompanying notes are an integral part of the financial statements.

OIL REGION ALLIANCE OF BUSINESS, INDUSTRY AND TOURISM  
**STATEMENT OF FUNCTIONAL EXPENSES**  
For the Year Ended December 31, 2018

	<u>Management &amp; General</u>	<u>Program Services</u>	<u>Property Management</u>	<u>Fundraising</u>	<u>Total</u>
Salaries and wages	\$ 109,672	\$ 299,960	\$ 30,708	\$ 48,255	\$ 488,595
Personnel benefits	18,170	43,832	5,088	7,995	75,085
Payroll taxes	9,520	26,340	2,665	4,189	42,714
Contract services	4,349	149,381	6,000	-	159,730
Marketing	-	5,681	-	-	5,681
Professional fees	20,472	2,039	13,176	-	35,687
Occupancy	19,875	-	129,153	-	149,028
Communications	5,663	-	-	-	5,663
Office expense	10,866	20,465	-	368	31,699
Technology expenses	4,903	-	-	-	4,903
Travel, meetings, and conferences	826	21,950	48	-	22,824
Insurance	6,164	-	24,312	-	30,476
Dues and subscriptions	1,031	1,337	-	-	2,368
Interest	1,949	-	5,239	-	7,188
Bank charges	875	-	98	-	973
Payments to or on behalf of other organizations	2,133	15,000	71	-	17,204
Depreciation and amortization	2,247	5,123	41,721	989	50,080
Real estate taxes	2,251	-	26,805	-	29,056
Other direct program expenses	-	54,147	-	-	54,147
Miscellaneous	5,095	-	-	-	5,095
	<u>\$ 226,061</u>	<u>\$ 645,255</u>	<u>\$ 285,084</u>	<u>\$ 61,796</u>	<u>\$ 1,218,196</u>

The accompanying notes are an integral part of the financial statements.

OIL REGION ALLIANCE OF BUSINESS, INDUSTRY AND TOURISM  
**STATEMENTS OF CASH FLOWS**  
For the Years Ended December 31, 2019 and 2018

	<u>2019</u>	<u>2018</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Change in net assets	\$ 140,485	\$ 185,875
Adjustments to reconcile change in net assets to net cash provided by operations:		
Depreciation and amortization	52,456	50,080
Donation of real estate	-	(116,223)
Changes in certain operating assets and liabilities:		
(Increase) decrease in accounts receivable	443,033	(161,936)
Decrease in loans receivable	3,684	3,539
(Increase) decrease in prepaid expenses	(7,726)	5,350
Increase in due from related party	(4,415)	(1,050)
Increase in accounts payable	80,422	4,938
Increase in payroll and payroll tax liabilities	2,840	4,710
Increase (decrease) in unearned revenue	(539,777)	240,776
Increase in other liabilities	1,046	5,436
	<u>172,048</u>	<u>221,495</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
(Increase) decrease in investments in limited partnerships	670	(330)
Cash received from limited partnership	-	133,667
Purchases of capital assets	<u>(414,070)</u>	<u>(166,772)</u>
	<u>(413,400)</u>	<u>(33,435)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Payments on long-term debt	(23,468)	(22,472)
Payments on line of credit	-	(100)
Borrowings on line of credit	<u>100,000</u>	<u>-</u>
	<u>76,532</u>	<u>(22,572)</u>
Net cash provided (used) by financing activities	<u>76,532</u>	<u>(22,572)</u>
Net increase (decrease) in cash	(164,820)	165,488
Cash, Beginning of Year	<u>206,864</u>	<u>41,376</u>
Cash, End of Year	<u>\$ 42,044</u>	<u>\$ 206,864</u>
<b>SUPPLEMENTAL INFORMATION</b>		
Interest paid	<u>\$ 6,401</u>	<u>\$ 7,188</u>

**SUPPLEMENTAL DISCLOSURE OF NON-CASH FINANCING ACTIVITY**

During the year ended December 31, 2018, donated real estate valued at \$116,223 was received by the Organization.

The accompanying notes are an integral part of the financial statements.

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**Note 1 – Nature of Activities**

The Oil Region Alliance of Business, Industry and Tourism (ORA) is organized as a non-profit corporation and is an economic development agency for Pennsylvania's historic Oil Region. ORA is also the official tourist promotion agency serving the Region and is administrator of the Pennsylvania Oil Region Heritage Area and Oil Region National Heritage Area. The bylaws of the Corporation provide for unlimited membership with up to 19 members on the board of directors.

ORA provides administrative services to Venango Industrial Development Authority (VIDA). VIDA's function is to provide a vehicle for financing industrial projects through the issuance of industrial development authority obligations. In connection therewith VIDA realizes income from financing fees, portions of which are transferred to ORA from time to time as operating service income.

**Note 2 – Accounting Policies**

**Basis of Accounting:**

The financial statements have been prepared on the accrual basis of accounting.

**Financial Statement Presentation:**

ORA has adopted Financial Accounting Standard Boards Accounting Standards Codification (ASC) 958, "Not-for-Profit Entities." Under ASC 958, the Organization is required to report information regarding its financial position and activities according to the following classes of net assets:

Net Assets With Donor Restrictions – The part of the net assets of ORA resulting (a) from inflows of assets whose use by ORA is limited by donor or grantor imposed stipulations that either expires by passage of time or can be fulfilled and removed by actions of ORA pursuant to those stipulations, (b) from other asset enhancements and diminishment subject to the same kinds of stipulations, and from reclassification to, or (c) from other classes of net assets as a consequence of donor or grantor imposed stipulations, their expiration by passage of time, or their fulfillment and removal by actions of ORA pursuant to those stipulations.

Net Assets Without Donor Restrictions – The part of net assets of ORA that is not restricted by donor or grantor imposed stipulations.

ORA reports revenues, gains and other support as restricted support if they are received with donor or grantor stipulations that limit the use of the funds. When the restrictions expire, that is, when a stipulated time restriction ends or purpose restrictions is accomplished, net assets with restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

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**Note 2 – Accounting Policies (continued)**

Cash:

Cash consists of cash in checking accounts and petty cash.

Recent Accounting Pronouncement:

In August 2016, the FASB issued Accounting Standards Update 2016-4, Not-for-Profit Entities. The ASU requires significant changes to the financial reporting model of organizations who follow FASB not-for-profit rules, including changing from three classes of net assets to two classes, net assets with donor restrictions and net assets without donor restrictions. The ASU will also require changes in the way certain information is aggregated and reported by the Organization, including required disclosures about the liquidity and availability of resources. The Organization implemented this standard in 2018. Net assets previously termed *unrestricted* are now without donor restrictions. Net assets previously termed *temporarily restricted* or *permanently restricted* are now with donor restrictions. See Note 3 for disclosure of liquidity and availability of resources.

Property and Equipment:

The costs of property not being held for investment and the costs of equipment not purchased with grant funds are capitalized at the time of purchase and are written off over their estimated useful lives using the straight-line method of depreciation. Beginning January 1, 2011, only costs of \$500 or more are capitalized. Costs of equipment purchased with grant funds are expensed as grant expenses. Buildings held for investment are not being depreciated.

Income Taxes:

ORA is tax-exempt under Section 501(c)(3) of the Internal Revenue Code. ORA's federal Form 990, *Return of Organization Exempt from Income Tax*, can be subjected to examination by the IRS for three years from the date of filing, including extensions. Management is not aware of any material items of non-compliance or adjustments which would result in an assessment of tax liabilities. As of the date of the financial statements, there were no such audits in process or scheduled.

Statement of Cash Flows:

For the purposes of the statement of cash flows, cash consists of balances in checking accounts and petty cash.

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**Note 2 – Accounting Policies (continued)**

Functional Allocation of Expenses:

The costs of providing ORA's various programs and supporting services have been summarized on a functional basis in the statement of activities and detailed on the statement of functional expenses.

Allocation of personnel, occupancy and other expenses (not classified as direct costs) are based upon management's estimate of proportionate efforts on behalf of each classification. Accordingly, actual cost allocations could differ if actual time and space allocations were utilized.

Fundraising expenses consist primarily of membership development.

Estimates:

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from these estimates.

Date of Management Review:

Subsequent events were evaluated through August 27, 2020, which is the date the financial statements were available to be issued.

Donated Services:

The value of the non-compensated time of the board of directors has not been reflected in the accompanying financial statements since no objective basis is available to measure such services. The use of office furniture has been donated by several local organizations. The value of this use has not been reflected in the accompanying financial statements.

Concentration of Risk Factors:

ORA maintains several checking accounts in various local banks. Accounts at each institution are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. At times account balances may exceed the FDIC limit. ORA has not experienced any losses on these accounts and management believes that ORA is not exposed to any significant risk on these accounts.

ORA derives a significant portion of its revenues from federal, state and local governments. Therefore, economic or political influences could have a significant impact on ORA's operations.

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**Note 3 – Liquidity and Availability of Financial Assets**

ORA meets cash needs for expenditures with revenues, grants and other support received throughout the year. Funds for specific programs are not available for general expenditures. The Board has not imposed limits on the use of resources without donor-imposed restrictions.

ORA considers the following financial assets to be available within one year:

	2019	2018
Cash	\$ 42,044	\$ 206,864
Accounts and rents receivable	8,093	20,416
Financial assets available to meet cash needs	\$ 50,137	\$ 227,280

**Note 4 – Note Receivable**

On June 13, 1986, an interest-free loan of \$25,000 was made to the Oil Creek Railway Historical Society, Inc. for a term of ten years. Collateral is provided by a security agreement on certain railway equipment. By previous actions of the board of directors the maturity date of the loan had been extended an additional fifteen years. On October 27, 2011, the board allowed an additional 5-year extension on this loan, which was due in December 2016. On November 14, 2018, the board allowed an additional 5-year extension on the loan which will now expire in November 2023. The note is carried at its face amount without giving recognition to discounting market factors.

**Note 5– RSIP Loans Receivable**

In 1987, a \$60,000 grant was received from the Edith C. Justus Charitable Trust to initiate a Retail Sales Incentive Project (RSIP). The RSIP program created a revolving loan fund to provide low-interest loans to small businesses. Project guidelines provide for maximum loans of \$5,000 per project, \$10,000 per applicant, a 3% annual interest rate (subsequently increased to 5%) and 5 to 7 years repayment.

The program incurred a one-time administrative charge of \$3,000. Interest earned, as well as principal repayments, are to be reinvested into the program.

All outstanding RSIP loans were either paid in full or written off prior to January 1, 2012.

The program balance of \$37,726 is reported as a donor restricted net asset on the financial statements.

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**Note 6 – Rts. 8 & 62 RLF Loans Receivable**

In 2004, a \$50,000 grant was received from PA Department of Community and Economic Development, along with a \$50,000 match from ORA, to initiate the Rts. 8 & 62 Loan Program. The Rts. 8 & 62 Loan Program created a revolving loan fund to provide low-interest loans to businesses along Routes 8 and 62 corridors from Liberty Street in Franklin to Rouseville for interior and exterior building improvements. All loans in this project are four-year loans with a 4% annual interest rate.

Prior to 2012, five loans totaling \$139,600 were issued. During 2013, the balance on one loan of \$19,175 was determined to be uncollectible. One loan remains outstanding.

As of December 31, 2019 and 2018 the outstanding balance on the Rts. 8 & 62 RLF loan was \$6,133 and \$9,817, respectively. Interest earned in 2019 and 2018 on the loan was \$326 and \$470, respectively.

**Note 7 – Venango County RLF Loans Receivable**

In 2009, a \$99,000 grant was received from the U. S. Department of Agriculture, Rural Development, along with a \$51,000 match from ORA, which was provided by VIDA, to initiate the Venango County Revolving Loan Fund. This revolving loan fund provides low-interest loans to Venango County manufacturers for buying or upgrading fixed assets or for permanent working capital after being turned down by conventional lenders. Rates are market based with terms of not more than five years. All loans issued thus far have interest rates of 4%.

Prior to 2012, three loans totaling \$95,000 were issued. All three loans were paid in full as of December 31, 2014. There has been no activity in this program since 2014.

**Note 8 – Development Projects**

All costs of acquisition and subsequent improvements are recorded net of costs removed for parcels sold. Accumulated costs as of both December 31, 2019 and 2018 were as follows:

<u>Site</u>	
Sandycreek Industrial Park	\$ 517,633
Seneca	84,320
Sugarcreek	144,472
Barkeyville	253,674
Allegheny Overlook	3,080
Oil Creek Landing	<u>49,092</u>
	<u>\$ 1,052,271</u>

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**Note 9 – Notes Payable**

(a) On December 12, 2013, ORA executed a promissory note with the United States Department of Agriculture to borrow \$215,000 to assist in the financing of infrastructure improvements to the Sandycreek Industrial Park. The note, secured by the Sandycreek Industrial Park property, is payable in four hundred eighty monthly payments of \$817, including interest at 3.375%. The payments began on January 12, 2014. As of December 31, 2014, the entire principal was drawn on the loan. Principal payments of \$3,198 and \$3,091 were made during 2019 and 2018, respectively. Additionally, ORA has entered into a loan sharing agreement with Sandycreek Township. Sandycreek Township has agreed to reimburse ORA for 50% of the loan payments. The principal balance on the note (before any reimbursements) at December 31, 2019 was \$194,022.

(b) On January 14, 2014, ORA borrowed \$200,000 from two different individuals, one a board member at that time, to provide cash for various projects awaiting funding from federal and state grants. \$142,211 of the loan was secured by various grants receivable, while the remaining \$57,789 was unsecured. During 2014, \$123,067 of the pledged receivables were received and paid against the principal of the loan. Payments of interest only at 4.0% were due beginning February 1, 2014 and continued through July 1, 2014. Beginning August 1, 2014, minimum monthly payments of principal and interest in the amount of \$904 began. Prior to 2018, the note to the non-board member was paid in full. Principal payments of \$10,373 and \$9,972 were made during 2019 and 2018, respectively. The principal balance on the note at December 31, 2019 was \$23,406, of which all is unsecured.

(c) On February 9, 2017, ORA borrowed \$50,000 from First National Bank of Pennsylvania to assist in the financing of renovations to a donated property located at 229 Elm Street, Oil City. The loan, secured by the donated property is payable in sixty monthly payments of \$946, including interest at 5.00%. Principal payments of \$9,897 and \$9,410 were made during 2019 and 2018, respectively. The principal balance on the loan at December 31, 2019 was \$23,390.

Maturity for all notes (net of reimbursements) are as follows:

2020	\$	22,167
2021		23,169
2022		6,592
2023		1,829
2024		1,829
Thereafter		<u>88,158</u>
	\$	<u>143,807</u>

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**Note 10 – Bank Line of Credit**

ORA has a \$150,000 revolving line of credit with First National Bank of Pennsylvania. It is due on demand with interest due monthly at the prime rate plus one-half percent (5.25% at December 31, 2019). Under no circumstances will the interest rate be less than 4.00%. The line is secured by a general pledge of all of ORA's inventory, chattel paper, accounts, equipment, documents and general intangibles. The balance due of the line of credit as of December 31, 2019 was \$100,000.

**Note 11 – Contingent Liability**

The corporation is contingently liable on notes payable to PIDA. PIDA reported the following balance owing at December 31, 2019:

Matric Limited	\$ <u>548,611</u>
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For those projects considered by PIDA after June 4, 1980, ORA is liable for only one-half of any project loss. This is in accordance with a loss-sharing agreement with PIDA. The agreement may be revoked at any time at the sole discretion of PIDA.

**Note 12 – Donated Assets**

During 2018, ORA placed into service an historically significant property that had been donated to ORA. The property was valued at \$116,223. The donated value plus any additional costs have been recorded on the balance sheet as a building held for investment.

**Note 13 – Drake Commons Associates**

Drake Commons II Associates (a partnership) owned and operated a multi-tenant apartment complex located in Oil City, Pennsylvania.

On April 4, 2018, Susquehanna Valley Development Group, Inc., for the amount of \$15,000, assigned all of its right, title and interest in Drake Commons II Associates to ORA, which resulted in ORA being the sole owner of Drake Commons II Associates.

Subsequently, ORA transferred all right, title and interest in the apartment complex to Drake Commons Associates LLC, a single member limited liability company. All assets, liabilities, revenues and expenses of the LLC are included in these financial statements.

**Note 14 – Retirement Plan**

ORA maintains a SIMPLE IRA plan. Employees may elect to contribute a percentage of their compensation on a pre-tax basis. ORA contributes matching contributions on a dollar-for-dollar basis up to 3% of the employee's compensation. Retirement expense for the year ended December 31, 2019 and 2018 were \$ 10,773 and \$9,445, respectively.

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**FINANCIAL STATEMENTS**  
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**Note 15 – Leases**

The company leases office equipment from an unrelated entity under two operating leases. One is a 63 month lease that expires in 2023, the other is a 39 month lease that expires in 2022. For the year ended December 31, 2019 and 2018 lease expense totaled \$4,073 and \$2,291, respectively.

The future minimum rent for operating leased equipment is as follows:

2021	\$ 4,255
2022	4,255
2023	<u>3,680</u>
	<u>\$ 12,190</u>

**Note 16 – Risks and Uncertainties**

The Organization is exposed to various risks of loss related to torts; theft of, damage to and destruction of assets; error and omissions; injuries to employees; and natural disasters. The Organization carries commercial insurance for all types of loss. There have been no significant reductions in insurance coverage.

**Note 17 – Subsequent Events**

- (a) The COVID-19 outbreak in the United States has caused disruption through mandated and voluntary closings. While the disruption is currently hoped to be temporary, there is considerable uncertainty around the duration of the closings. Therefore, the Organization expects this matter to negatively impact the needs of the Region and its financial position. However, the related financial impact and duration cannot be reasonably estimated at this time.
- (b) As of August 27, 2020 the following subsequent events have occurred:
- 1) An additional \$49,437 was borrowed on the line of credit, and the entire \$150,000 has been repaid.
  - 2) A short-term note (85 day) note in the amount of \$50,000 was borrowed from First National Bank of Pennsylvania. The note was secured by a mortgage on ORA's property at 217 Elm Street in Oil City. The note was fully repaid.
  - 3) ORA received a Paycheck Protection Program loan in the amount of \$125,400. ORA firmly believes that the total loan will be forgiven.
  - 4) The multi-tenant apartment complex owned by Drake Commons Associates LLC was sold for \$695,000.